



January 31, 2018

Dear Mr. Parks,

I am writing you to provide an update on the performance of your game, Extra Bet Blackjack.

We have had your game on our floor for a little over 180 days now. We initially installed one layout on a \$25 single deck game and a second \$10 shoe game. After the initial 120-days performance results we added 2 more layouts in high limit, one on a double deck game and the second on a shoe game.

In the six months since original installation, the single-deck table has seen an increase in drop of over 15% and the hold has increased 4.4 percentage points. We have developed a following for the game which was one of the reasons that we added the high limit games. Dealing the game is now second nature for our team and we have not seen a significant decrease in hands per hour.

The shoe table has seen an increase in drop of over 19%. Initially, the hold only increased slightly but, after following your recommendation of putting the old side bet back on the game alongside Extra Bet we have seen better numbers with the table now trending up over 2 percentage points.

As mentioned before, we have the ability to accurately track our 'side bet' utilization through cameras in our table signage. Extra Bet has not shown any sign of slowing in its participation. To date, we are hitting a utilization rate of about 70% which is our highest utilized blackjack side bet.

The two new games in high limit are doing very well, with a 6% increase in drop and a significant increase in hold of over 4 percentage points.

Again, I want to thank you for allowing our property to introduce your game to Norther Nevada. We have been extremely pleased with the performance of your game we are in the process of closing on a new property and will be sure to set up an install for our new Las Vegas property. I look forward to many years of joint success. Please do not hesitate to contact me if you need any more in depth analytics.

Warmest regards,
Danny Britson
Director, Table Games
Grand Sierra Resort and Casino
Reno, Nevada